Agricultural Processing Loan Program

Guidelines

Purpose: To provide loan opportunities to companies and individuals interested in adding value to Kentucky grown agricultural commodities through further processing.

Eligibility:

1. For borrowers with eligible projects, maximum KAFC participation amount may vary, but will still be limited to 50% of the project cost.
2. Project must be located on property in Kentucky.

Terms:

1. Participating lender must be a financial institution with offices in Kentucky.
2. Lead lender is required to prepare and submit the loan application. There must be a commitment by a participating lender who will work with the borrower to capitalize the initial investments outlined in the three-year business plan. The lender will continue to evaluate additional credit needs, however, any additional credit will be at the discretion of the lender and according to their normal underwriting policies.
3. Lead lender is required to prepare and submit the loan application. Lender must be committed to provide additional financing as outlined in the completed application.
4. Interest rate on the KAFC portion of the loan will be fixed at 2% a.p.r. for the life of the loan. KAFC reserves the right to adjust the rate on any new loans as market conditions change.
5. Lender must agree to service the KAFC participated loan for no more than 0.75% (75 basis points), for the life of the loan. This fee will be added to the KAFC rate to determine the blended rate.
6. Maximum KAFC loan term shall not exceed 15 years or useful life of asset, collateralizing loans. Loans secured by real estate may be amortized over 25 years with a 15 year balloon.
7. Loan must be secured with both fixed assets and the personal guarantee of the borrower.
8. KAFC will consider subordinating debt to participating lender. No future debt can be incurred on mortgaged property without notification of KAFC.
9. Borrower must submit a three-year business plan showing an emphasis on serving the agricultural community, a reasonable return and an ability to retire the KAFC debt.
10. Start up ventures may be required to submit a feasibility study documenting that this business does not unduly compete with other existing businesses providing similar products or services.
11. Borrower must acquire all relevant permits and the project must meet all required construction codes. Property must be in compliance with all environmental regulations.

12. Construction projects must **commence** within six months of loan approval and must be **completed** within eighteen months of loan approval.

13. Participating lender and/or borrower will provide interim financing during construction of project. KAFC will transfer loan proceeds upon satisfactory completion of project.

14. Any principal and interest payments made by borrower will be shared pro-rata by lender and KAFC unless both parties agree to modified terms. There shall be **no prepayment penalty** on the KAFC participated loan.

15. Only expenses incurred after the Agricultural Processing Loan Application has been received by KAFC will be eligible for consideration under the loan program.

16. KAFC shall review each application and supporting documentation; loan approval will be at the discretion of the KAFC board.

**Eligible Projects:**

- Acquisition of equipment
- Construction of new facilities
- Expansion of existing facilities
- Renovation of existing facilities
- Permanent working capital

**Not Eligible:** Operating or refinancing loans